



**106 Wells Street  
Greenfield, MA 01301  
Telephone: 413-773-7581  
Fax: 413-773-0202  
Email: [info@detectoguard.com](mailto:info@detectoguard.com)**

December 29, 2022

From: Andrew Killeen  
Detectoguard, Inc.  
106 Wells St.  
Greenfield, MA 01301

RE: Detectoguard-Northeast Security Solutions Merger

Dear Valued Customer,

I am writing to let you know that Detectoguard has been sold to Northeast Security Solutions, Inc. of West Springfield, MA.

I want to thank you for your business over the past years and say that it has been an honor and a pleasure for us, in the Killeen family, to have served you. Detectoguard has been a family-owned and operated company for more than 50 years. This sale represents the next step in our commitment to provide you with the best possible independent alarm services in Western Massachusetts and surrounding areas.

Going forward, Northeast Security Solutions will provide alarm monitoring and service for your system. They are committed to providing the same value that Detectoguard has as a dependable, local partner for your safety and security system needs.

Northeast Security Solutions has my complete and total confidence in serving you going forward. I have known the team at Northeast Security Solutions for years through continuing education and as a competitor. The owners, David Condon and his father, George, are two leaders giving an excellent name to the alarm industry in Massachusetts. I think you will be very impressed with them as people and business partners, just as I have been. Candidly, there is no other outfit in our area with whom I would feel more comfortable entrusting the legacy of Detectoguard and the care of its customers.

On a personal note, I will leave the alarm business in Massachusetts to pursue career and personal opportunities in Norwest Arkansas with my family. My time at Detectoguard has been a blessing. The company has allowed me to meet and serve many wonderful people, go to work at a job I enjoy, and earn a living for my family. I am most thankful to you, my customers, for the chance to work together.

Very truly,

Andy Killeen  
President  
Detectoguard Inc.